



BizStats Corporations Report

Professional-Scientific-Technical Services

Professional-Scientific-Technical Services all sales classes Corp Annual Average Sales, Income & Expense	2003	2004	2005
Sales	100.0%	100.0%	100.0%
Cost of Sales	28.38%	27.03%	27.48%
Gross Profit	71.62%	72.97%	72.52%
Officers Comp.	8.49%	8.48%	7.66%
Salary-Wages	21.71%	21.98%	21.95%
Rent	3.51%	3.42%	3.15%
Taxes	3.15%	3.16%	3.03%
Interest paid	0.98%	0.95%	1.11%
Amort. & Dep.	2.13%	1.96%	1.67%
Advertising	0.83%	0.87%	1.07%
Benefits-Pension	3.02%	3.02%	3.03%
Other SG&A Exp.	19.29%	19.77%	20.15%
Net Profit	8.50%	9.34%	9.70%
Corp Annual Balance Sheet	2003	2004	2005
Cash	13.39%	14.51%	13.07%
Receivables	25.06%	23.20%	22.01%
Inventory	1.99%	2.01%	2.13%
Other Current Assets	7.81%	8.42%	8.37%
Total Current Assets	48.25%	48.14%	45.58%
Fixed Assets	21.61%	23.01%	25.53%
Other Non-Current Assets	30.14%	28.84%	28.89%
Total Assets	100.00%	100.00%	100.00%
Accounts Payable	16.06%	15.31%	14.47%
Loans Notes Payable	6.98%	5.12%	7.39%
Other Current Liabilities	13.85%	15.75%	15.44%
Total Current Liabilities	36.89%	36.18%	37.3%
Other Long-Term Liabilities	22.91%	23.49%	22.06%
Total Liabilities	59.8%	59.67%	59.36%
Net Worth	40.20%	40.33%	40.64%
Total Liabilities Net Worth	100.00%	100.00%	100.00%
Corp Average Financial Ratios	2003	2004	2005
Return on Sales (%)	8.50	9.34	9.70
Return on Assets (%)	13.56	15.58	14.57
Return on Net Worth (%)	33.74	38.64	35.85
Quick Ratio	1.04	1.04	0.94
Current Ratio	1.31	1.33	1.22
Inventory Turnover (x)	79.97	83.04	70.60
Assets:Sales (%)	0.63	0.60	0.67
Tot Liabilities:Net Worth (x)	1.49	1.48	1.46