



## BizStats Corporations Report

### Professional-Scientific-Technical Services

<b>Professional-Scientific-Technical Services all sales classes Corp Annual Average Sales, Income &amp; Expense</b>	<b>2001</b>	<b>2002</b>	<b>2003</b>	<b>2004</b>	<b>2005</b>
Sales	100.0%	100.0%	100.0%	100.0%	100.0%
Cost of Sales	26.22%	28.15%	28.38%	27.03%	27.48%
Gross Profit	73.78%	71.85%	71.62%	72.97%	72.52%
Officers Comp.	9.19%	8.69%	8.49%	8.48%	7.66%
Salary-Wages	22.57%	21.68%	21.71%	21.98%	21.95%
Rent	3.57%	3.78%	3.51%	3.42%	3.15%
Taxes	3.23%	3.11%	3.15%	3.16%	3.03%
Interest paid	1.05%	0.89%	0.98%	0.95%	1.11%
Amort. & Dep.	1.90%	2.02%	2.13%	1.96%	1.67%
Advertising	0.92%	0.94%	0.83%	0.87%	1.07%
Benefits-Pension	2.81%	2.98%	3.02%	3.02%	3.03%
Other SG&A Exp.	19.45%	18.78%	19.29%	19.77%	20.15%
Net Profit	9.10%	9.00%	8.50%	9.34%	9.70%
<b>Corp Annual Balance Sheet</b>	<b>2001</b>	<b>2002</b>	<b>2003</b>	<b>2004</b>	<b>2005</b>
Cash	14.31%	15.14%	13.39%	14.51%	13.07%
Receivables	24.54%	27.09%	25.06%	23.20%	22.01%
Inventory	1.91%	1.72%	1.99%	2.01%	2.13%
Other Current Assets	13.15%	10.69%	7.81%	8.42%	8.37%
Total Current Assets	53.91%	54.64%	48.25%	48.14%	45.58%
Fixed Assets	19.93%	20.81%	21.61%	23.01%	25.53%
Other Non-Current Assets	26.17%	24.55%	30.14%	28.84%	28.89%
Total Assets	100.00%	100.00%	100.00%	100.00%	100.00%
Accounts Payable	13.29%	16.28%	16.06%	15.31%	14.47%
Loans Notes Payable	9.36%	9.34%	6.98%	5.12%	7.39%
Other Current Liabilities	16.41%	16.36%	13.85%	15.75%	15.44%
Total Current Liabilities	39.06%	41.98%	36.89%	36.18%	37.3%
Other Long-Term Liabilities	24.07%	22.51%	22.91%	23.49%	22.06%
Total Liabilities	63.13%	64.49%	59.8%	59.67%	59.36%
Net Worth	36.86%	35.52%	40.20%	40.33%	40.64%
Total Liabilities Net Worth	100.00%	100.00%	100.00%	100.00%	100.00%
<b>Corp Average Financial Ratios</b>	<b>2001</b>	<b>2002</b>	<b>2003</b>	<b>2004</b>	<b>2005</b>
Return on Sales (%)	9.10	9.00	8.50	9.34	9.70
Return on Assets (%)	16.27	15.84	13.56	15.58	14.57
Return on Net Worth (%)	44.15	44.59	33.74	38.64	35.85
Quick Ratio	0.99	1.01	1.04	1.04	0.94
Current Ratio	1.38	1.30	1.31	1.33	1.22
Inventory Turnover (x)	93.58	102.07	79.97	83.04	70.60
Assets:Sales (%)	0.56	0.57	0.63	0.60	0.67
Tot Liabilities:Net Worth (x)	1.71	1.82	1.49	1.48	1.46